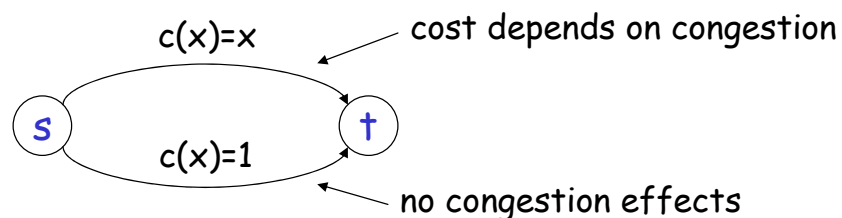


# Approximation in Algorithm Game Theory: The Price of Anarchy

Tim Roughgarden  
Stanford University

## Pigou's Example

**Example:** one unit of traffic wants to go from  $s$  to  $t$

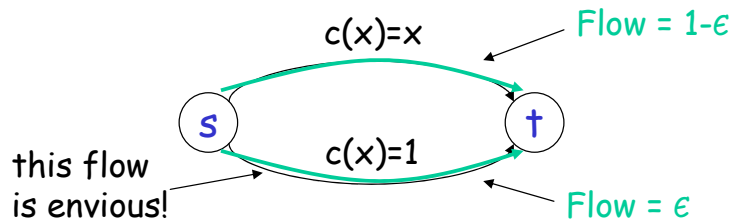


**Question:** what will selfish network users do?

- assume everyone wants smallest-possible cost
- [Pigou 1920]

# Motivating Example

**Claim:** all traffic will take the top link.



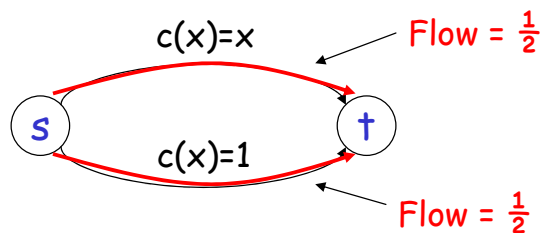
**Reason:**

- $\epsilon > 0 \Rightarrow$  traffic on bottom is envious
- $\epsilon = 0 \Rightarrow$  equilibrium
  - all traffic incurs one unit of cost

3

## Can We Do Better?

**Consider instead:** traffic split equally



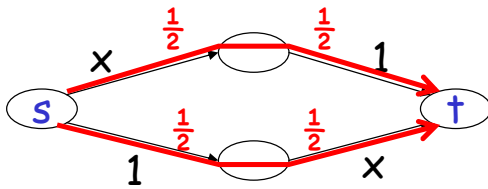
**Improvement:**

- half of traffic has cost 1 (same as before)
- half of traffic has cost  $\frac{1}{2}$  (much improved!)

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# Braess's Paradox

Initial Network:

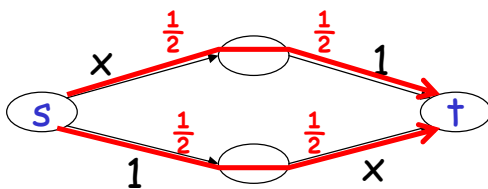


Cost = 1.5

5

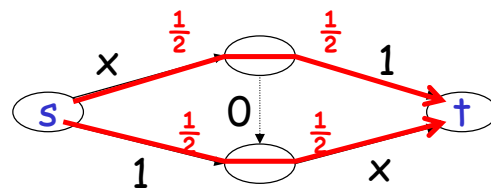
# Braess's Paradox

Initial Network:



Cost = 1.5

Augmented Network:

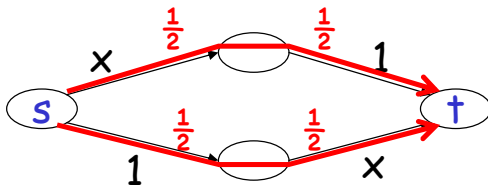


Now what?

6

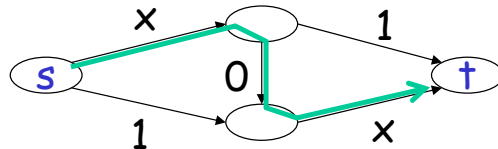
# Braess's Paradox

Initial Network:



Cost = 1.5

Augmented Network:

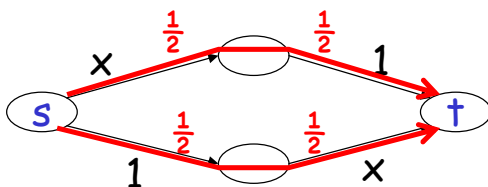


Cost = 2

7

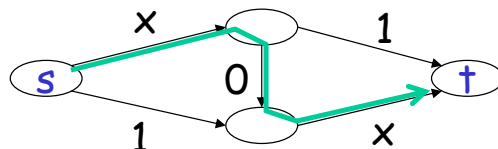
# Braess's Paradox

Initial Network:



Cost = 1.5

Augmented Network:



Cost = 2

All traffic incurs more cost! [Braess 68]

- also has physical analogs [Cohen/Horowitz 91]

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# High-Level Overview

**Motivation:** equilibria of noncooperative network games typically **inefficient**

- e.g., Pigou's example + Braess's Paradox
- don't optimize natural objective functions

**Price of anarchy:** **quantify** inefficiency w.r.t some objective function

**Our goal:** when is the price of anarchy small?

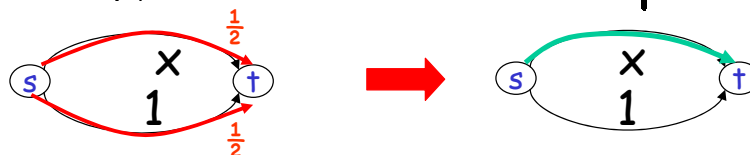
- when does competition approximate cooperation?
- benefit of centralized control is small

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## Nonatomic Selfish Routing

- directed graph  $G = (V, E)$
- source-destination pairs  $(s_1, t_1), \dots, (s_k, t_k)$
- $r_i$  = amount of traffic going from  $s_i$  to  $t_i$
- for each edge  $e$ , a cost function  $c_e(\cdot)$ 
  - assumed continuous and nondecreasing

**Defn:** a multicommodity flow is an *equilibrium* if all traffic routed on shortest paths.



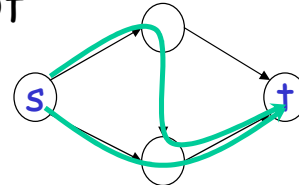
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# Our Objective Function

**Definition of social cost:** total cost  $C(f)$  incurred by the traffic in a flow  $f$ .

**Formally:** if  $c_p(f)$  = sum of costs of edges of  $P$  (w.r.t. flow  $f$ ), then:

$$C(f) = \sum_p f_p \cdot c_p(f)$$



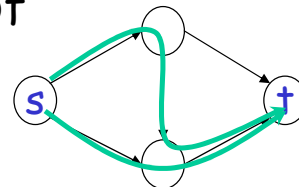
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# Our Objective Function

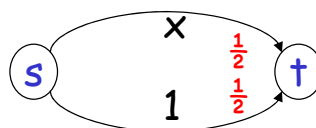
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**Example:**



$$\text{Cost} = \frac{1}{2} \cdot \frac{1}{2} + \frac{1}{2} \cdot 1 = \frac{3}{4}$$

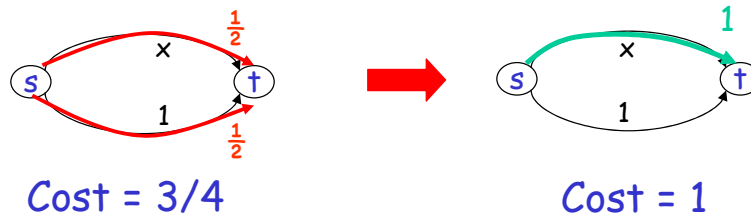
12

# The Price of Anarchy

**Defn:** price of anarchy of a game =  $\frac{\text{obj fn value of worst equilibrium}}{\text{optimal obj fn value}}$

- definition from [Koutsoupias/Papadimitriou 99]

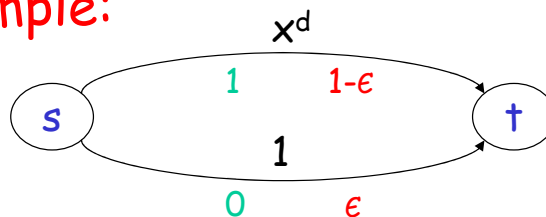
**Example:** POA = 4/3 in Pigou's example



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## A Nonlinear Pigou Network

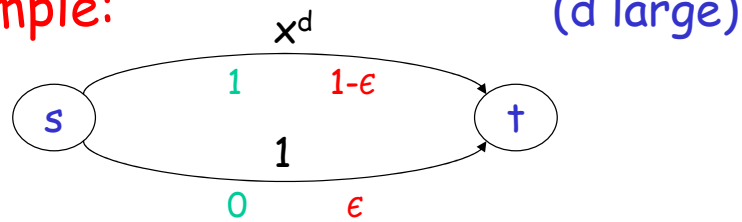
**Bad Example:** (d large)



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# A Nonlinear Pigou Network

Bad Example:



equilibrium has cost 1, min cost  $\approx 0$

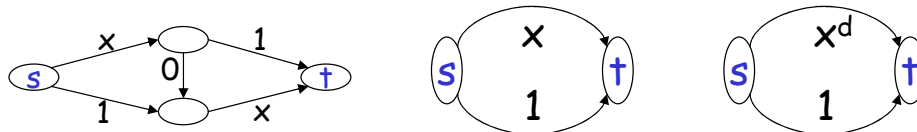
$\Rightarrow$  price of anarchy unbounded as  $d \rightarrow \infty$

**Goal:** weakest-possible conditions under which P.O.A. is small.

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## When Is the Price of Anarchy Bounded?

Examples so far:



**Hope:** imposing additional structure on the cost functions helps

- worry: bad things happen in larger networks

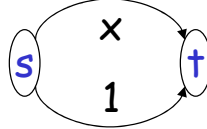
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# Polynomial Cost Functions

**Def:** linear cost fn is of form  $c_e(x) = a_e x + b_e$

**Theorem:** [Roughgarden/Tardos 00] for every network with linear cost functions:

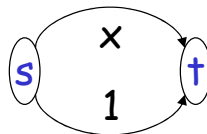
$$\text{cost of Nash flow} \leq \frac{4}{3} \times \text{cost of opt flow}$$


17

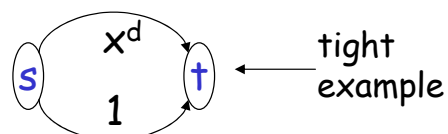
# Polynomial Cost Functions

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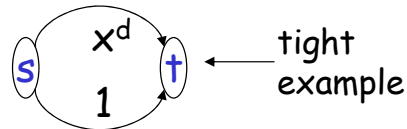
**Bounded-deg polys:** (w/nonneg coeffs) replace  $\frac{4}{3}$  by  $\approx \frac{d}{\ln d}$



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# A General Theorem

**Thm:** [Roughgarden 02], [Correa/Schulz/Stier Moses 03] fix any set of cost fns. Then, a Pigou-like example (2 nodes, 2 links, 1 link w/constant cost fn) achieves worst POA



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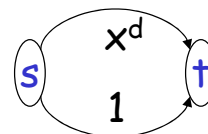
## Pigou Bound

**Recall goal:** want to show Pigou-like examples are always worst cases.

**Pigou bound:** given set of cost functions (e.g., degree- $d$  polys), largest POA in a network:

- two nodes, two links
- one function in given set
- one constant function

- constant = cost of fully congested top edge



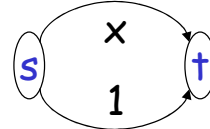
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# Pigou Bound

**Defn:** the Pigou bound  $a(S)$  for  $S$  is:

$$\max \frac{r \cdot c(r)}{y \cdot c(y) + (r-y) \cdot c(r)}$$

- max is over all choices of cost fns  $c$  in  $S$ , traffic rate  $r \geq 0$ , flow  $y \geq 0$
- choose  $c(x) = x$ ;  $r = 1$ ;  $y = 1/2 \Rightarrow$  get  $4/3$
- calculus:  $a(S) = 4/3$  when  $S =$  affine functions  
[d/ln d for deg-d polynomials]



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## Main Theorem (Formally)

**Theorem:** [Roughgarden 02, Correa/Schulz/Stier Moses 03]: For every set  $S$ , for every selfish routing network  $G$  with cost functions in  $C$ , the POA in  $G$  is at most  $a(S)$ .

- POA always maximized by Pigou-like examples

That is, if  $f$  and  $f^*$  are Nash + optimal flows in  $G$ , then  $C(f)/C(f^*) \leq a(S)$ .

- example: POA  $\leq 4/3$  if  $G$  has affine cost fns

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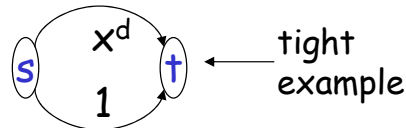
# Interpretation

**Bad news:** inefficiency of selfish routing grows as cost functions become "more nonlinear".

- think of "nonlinear" as "heavily congested"
- recall nonlinear Pigou's example

**Good news:** inefficiency does not grow with network size or # of source-destination pairs.

- in lightly loaded networks, no matter how large, selfish routing is nearly optimal



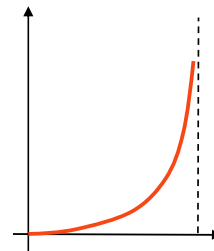
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## Benefit of Overprovisioning

**Suppose:** network is overprovisioned by  $\beta > 0$  ( $\beta$  fraction of each edge unused).

**Then:** Price of anarchy is at most  $\frac{1}{2}(1+1/\sqrt{\beta})$ .

- arbitrary network size/topology, traffic matrix



**Moral:** Even modest (10%) over-provisioning sufficient for near-optimal routing.

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# Variational Inequality

## Claim:

- if  $f$  is a Nash flow and  $f^*$  is feasible, then

$$\sum_e f_e \cdot c_e(f_e) \leq \sum_e f_e^* \cdot c_e(f_e)$$

- proof: use that Nash flow routes flow on shortest paths (w.r.t. costs  $c_e(f_e)$ )

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# Variational Inequality

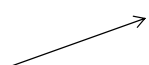
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- proof: use that Nash flow routes flow on shortest paths (w.r.t. costs  $c_e(f_e)$ )

Thus:  $\sum_e f_e \cdot c_e(f_e) \leq \sum_e f_e^* \cdot c_e(f_e^*) +$   
 $\sum_e f_e^* \cdot [c_e(f_e) - c_e(f_e^*)]$

relation to  $C(f)$ ? 

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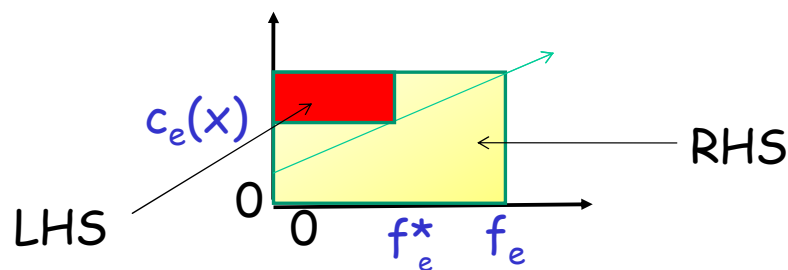
# Geometry of Affine Case

**Assume:**  $c_e(x) = a_e x + b_e$

**Goal:** compare

$$f_e^* \cdot [c_e(f_e) - c_e(f_e^*)] \text{ vs. } f_e \cdot c_e(f_e)$$

**Interesting case:** when  $c_e(f_e) > c_e(f_e^*)$ :



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## POA = 4/3 for Affine Costs

**Assume:**  $c_e(x) = a_e x + b_e$

**Thus:**  $f_e^* \cdot [c_e(f_e) - c_e(f_e^*)] \leq [f_e \cdot c_e(f_e)]/4$

**Thus:**  $\sum_e f_e \cdot c_e(f_e) \leq \sum_e f_e^* \cdot c_e(f_e^*) + \sum_e f_e^* \cdot [c_e(f_e) - c_e(f_e^*)]$   
 $\leq \sum_e [f_e \cdot c_e(f_e)]/4$

**Thus:**  $C(f) \leq 4/3 \cdot C(f^*)$

- proof from [Correa/Schulz/Stier Moses 08]

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# Atomic Selfish Routing

**Atomic networks:** each of (finitely many) players picks a path on which to route one unit of traffic. (otherwise identical model)

**AAE example:** [refer to whiteboard for details] shows that the POA can be as high as 2.5 in this model, with affine cost functions.

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## Potential Functions

**So:** potential fn tracks deviations by players

**Thus:** equilibria of game = local optima of  $\Phi$

- so finite potential games have pure-strategy Nash equilibria (proof: just do "best-response dynamics") [Monderer/Shapley 96]
  - precursors: [Rosenthal 73], [Beckmann et al 56]

**Claim:** every atomic selfish routing game has a potential function.

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# Proof of Potential Function

Define  $\Phi_e(k_e) = c_e(1) + c_e(2) + c_e(3) + \dots + c_e(k_e)$

where  $k_e$  is # players using  $e$ .

Let  $\Phi(S) = \sum_{e \in S} \Phi_e(S)$

Consider some solution  $S$  (a path for each player).

Suppose player  $i$  is unhappy and decides to deviate.

What happens to  $\Phi(S)$ ?

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# Proof of Potential Function

$\Phi_e(k_e) = c_e(1) + c_e(2) + \dots + c_e(k_e)$

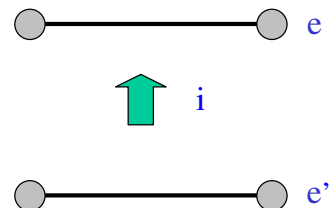
Suppose player  $i$ 's new path includes  $e$ .

$i$  pays  $c_e(k_e+1)$  to use  $e$ .

$\Phi_e(k_e)$  increases by the same amount.

If player  $i$  leaves an edge  $e'$ ,

$\Phi_e(k_e)$  exactly reflects the change in  $i$ 's cost.



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# Consequences for the Price of Anarchy?

**Example:** linear cost functions.

Compare cost + potential function:

$$C(f) = \sum_e f_e \cdot c_e(f_e) = \sum_e [a_e f_e^2 + b_e f_e]$$

$$\Phi(f) = \sum_e \int_0^{f_e} c_e(x) dx \approx \sum_e [(a_e f_e^3)/3 + b_e f_e]$$

- cost, potential fn differ by factor of  $\leq 2$
- gives upper bound of 2 on price of anarchy?
  - $C(f) \leq 2 \times \Phi(f) \leq 2 \times \Phi(f^*) \leq 2 \times C(f^*)$

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## POA in Atomic Model

**Catch:** only bounds the cost of the *global* potential fn minimizer, not all Nash equilibria ( $\approx$  *local* minimizers).

**Instead:** use variational inequality, modified for the atomic case:

$$\sum_e f_e \cdot c_e(f_e) \leq \sum_e f_e^* \cdot c_e(f_e + 1)$$

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# A Technical Lemma

**Claim:**

- [Christodoulou/Koutsoupias 05]: for all integers  $y, z$ :  
 $y(z+1) \leq (5/3)y^2 + (1/3)z^2$

35

# A Technical Lemma

**Claim:**

- [Christodoulou/Koutsoupias 05]: for all integers  $y, z$ :  
 $y(z+1) \leq (5/3)y^2 + (1/3)z^2$
- so:  $ay(z+1) + by \leq (5/3)[ay^2 + by] + (1/3)[az^2 + bz]$ 
  - for all integers  $y, z$  and  $a, b \geq 0$

36

# A Technical Lemma

## Claim:

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 - for all integers  $y, z$  and  $a, b \geq 0$
- so:  $\sum_e [a_e(f_e+1) + b_e]f_e^* \leq (5/3) \sum_e [(a_e f_e^* + b_e)f_e^*]$   

$$+ (1/3) \sum_e [(a_e f_e + b_e)f_e]$$

37

# A Technical Lemma

## Claim:

- [Christodoulou/Koutsoupias 05]: for all integers  $y, z$ :  

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$$+ (1/3) \sum_e [(a_e f_e + b_e)f_e]$$
- so:  $C(f) \leq \sum_e f^* \cdot c_e(f_e+1) \leq (5/3)C(f^*) + (1/3)C(f)$
- so:  $POA \leq 5/2$

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# Key Points of the Day

**Key Examples:** Pigou's example + nonlinear variant; Braess's Paradox; AAE example

- POA depends on cost fns, nonatomic vs. atomic
  - but proofs "structurally" the same (more on Friday)

**Key proof techniques:** (1) equilibrium satisfies a "variational inequality", which can be related to Nash & OPT costs; (2) parameterize POA bounds via "universal worst-case examples"

**Also:** equilibria (locally) minimize potential

# Approximation in Algorithmic Game Theory: Revenue-Maximizing Auctions

Tim Roughgarden (Stanford)

## Example: Single-Good Auctions

**Assume:** 1 good,  $n$  bidders, bidder  $i$  has  
“valuation”  $v_i$  for good [like eBay]

- $v_i$  = maximum willingness to pay

**Design space:** given sealed bids, pick:

- (1) a winner; and (2) a selling price.

**Example:** first-price auction.

- winner = highest bidder; price = winner’s bid
- how would you bid in this auction?

## Example: Posted Price

**Assume:** 1 good, 1 bidder with valuation  $v$

- utility =  $v - \text{price paid}$ ; or 0 if no sale

**Posted price:** seller compares the bid  $b$  to a "take-it-or-leave it" offer at some fixed price  $p$ .

**Note:** truthful bidding ( $b = v$ ) is "foolproof"

- i.e., a false bid never outperforms a true bid
- case 1: ( $v \leq p$ ) max utility = 0, achieved when  $b = v$
- case 2: ( $v \geq p$ ) max utility =  $v - p$ , achieved when  $b = v$
- called a *truthful* auction or "mechanism"

3

## Example: The Vickrey Auction

**Second-Price (or Vickrey) Auction** [Vickrey 61]:

- winner = highest bidder; price =  $2^{\text{nd}}$ -highest bid
- note: truthful bidding ( $b_i = v_i$ ) is "foolproof"

**Proof:** each bidder  $i$  effectively faces posted price  $p_i = \text{highest bid by someone else}$ .

**k-Vickrey:** With  $k$  copies of a good: winners = top  $k$  bidders; all pay  $(k+1)$ -highest price.

**Variation:** can add a *reserve price* ( $\approx$  a dummy bidder).

4

# Auction Benchmarks

**Goal:** prove results of the form (for revenue):

*"Theorem: auction  $A$  is (approximately) optimal."*

5

# Auction Benchmarks

**Goal:** prove results of the form (for revenue):

*"Theorem: auction  $A$  is (approximately) optimal."*

**Auction model:** focus on multi-item auctions

- $n$  bidders,  $k$  identical goods (mostly  $k = n$ )
- *allocation rule:*  $b_i$ 's  $\rightarrow x_i$ 's (probability of winning)
- *payment rule:*  $b_i$ 's  $\rightarrow p_i$ 's [require  $0 \leq p_i \leq b_i x_i$ ]
- truthful (i.e., truthful bidding [ $b_i = v_i$ ] dominant)
  - equivalent: each  $i$  faces bid-independent posted price

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## Auction Benchmarks (con'd)

**Goal:** prove results of the form:

*"Theorem: for every valuation profile  $v$ :  
auction  $A$ 's revenue on  $v$  is at least  $OPT(v)/\alpha$ ."  
(for a hopefully small constant  $\alpha$ )*

7

## Auction Benchmarks (con'd)

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*"Theorem: for every valuation profile  $v$ :  
auction  $A$ 's revenue on  $v$  is at least  $OPT(v)/\alpha$ ."  
(for a hopefully small constant  $\alpha$ )*

**Idea for  $OPT(v)$ :** sum of  $k$  largest  $v_i$ 's.

**Problem:** too strong, not useful.

- ❑ makes all auctions  $A$  look equally bad.
- ❑ every  $A$  has a bad  $v$  [no constant  $\alpha$  possible]

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## The Obvious Idea Fails

**Claim:** no auction always has revenue at least a constant fraction of the sum of  $k$  largest  $v_i$ 's.

**Proof sketch:** by probabilistic method. Take  $k = n$ .

- pick each  $v_i$  i.i.d. from distribution with CDF  $F(z) = 1 - 1/z$  on  $[1, \infty)$  [density  $f(z) = 1/z^2$ ]
- expected revenue of every posted price  $p_i \geq 1$  for bidder  $i = p_i [1 - (1 - 1/p_i)] = 1$ .
- expected revenue of every auction:  $\leq n$
- expected sum of  $v_i$ 's: unbounded

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## The Fixed Price Benchmark

**Solution:** [Goldberg/Hartline/Karlin/Saks/Wright GEB 06]

- define  $\text{OPT}(v) :=$  best *fixed-price* revenue:

$$F^{(2)}(v) := \max_{2 \leq i \leq k} i v_i \quad (\text{assume sorted } v_i \text{'s})$$

**Justification?:** for now, "seems to work".

- $\alpha$ -competitive auctions exist for small  $\alpha$ 
  - will prove today with  $\alpha = 4$
- no auction has  $\alpha$  smaller than 1 (or even 2.42)

**Friday:** a fundamental explanation of why it works.

10

## Auction Benchmarks (con'd)

**Goal:** prove results of the form:

*"Theorem: for every valuation profile  $v$ :  
auction  $A$ 's revenue on  $v$  is at least  $F^{(2)}(v)/\alpha$ ."  
(for a hopefully small constant  $\alpha$ )*

**Note:** the Vickrey auction achieves  $\alpha=2$  when  $n=2$ .

- but no constant factor for larger  $n$
- to do better: need a more "operational" understanding of truthful auctions (next)

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## Two Definitions

**Implementable Allocation Rule:** is a function  $x$  (from bids to winners/losers) that admits a payment rule  $p$  such that  $(x,p)$  is truthful.

- i.e., truthful bidding  $[b_i:=v_i]$  always maximizes a bidder's (expected) utility

**Monotone Allocation Rule:** for every fixed bidder  $i$ , fixed other bids  $b_{-i}$ , probability of winning only increases in the bid  $b_i$ .

- example: highest bidder wins
- non-example: 2nd-highest bidder wins

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# Myerson's Lemma

**Myerson's Lemma:** [1981; also Archer-Tardos 01]  
an allocation rule  $x$  is implementable if and only if it is monotone.

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an allocation rule  $x$  is implementable if and only if it is monotone.

**Moreover:** for every monotone allocation rule  $x$ , there is a unique payment rule  $p$  such that  $(x, p)$  is truthful and losers always pay 0.

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**Moreover:** for every monotone allocation rule  $x$ , there is a unique payment rule  $p$  such that  $(x, p)$  is truthful and losers always pay 0.

**Explicit formula for  $p_i(b)$ :**

- keep  $b_{-i}$  fixed, increase  $z$  from 0 to  $b_i$
- consider breakpoints  $y_1, \dots, y_q$  at which  $x_i$  jumps
- set  $p_i(b) := \sum_j y_j \bullet [\text{jump in } x_i \text{ at } y_j]$

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## Myerson's Lemma (Proof)

**Proof of "if" direction:** let  $x$  be monotone, fix  $i$  and  $b_{-i}$ . Write  $x(z)$ ,  $p(z)$  for  $x_i(z, b_{-i})$ ,  $p_i(z, b_{-i})$ .

*Swapping trick:* if  $(x, p)$  is truthful,  $p$  satisfies:

- [take true value =  $z$ , false bid =  $z + \epsilon$ ]:  
$$z \circ x(z) - p(z) \geq z \circ x(z + \epsilon) - p(z + \epsilon)$$
- [take true value =  $z + \epsilon$ , false bid =  $z$ ]:  
$$(z + \epsilon) \circ x(z + \epsilon) - p(z + \epsilon) \geq (z + \epsilon) \circ x(z) - p(z)$$

*Thus:*  $p(z + \epsilon) - p(z)$  lies between

$z \circ [x(z + \epsilon) - x(z)]$  and  $(z + \epsilon) \circ [x(z + \epsilon) - x(z)]$

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## Myerson's Lemma (Proof con'd)

**The story so far:**  $p(z + \varepsilon) - p(z)$  lies between

$$z \circ [x(z + \varepsilon) - x(z)] \text{ and } (z + \varepsilon) \circ [x(z + \varepsilon) - x(z)]$$

**So:** taking  $\varepsilon$  to zero get,

- $p'(z) = z \circ x'(z)$  [if  $x$  differentiable at  $z$ ] or
- jump in  $p$  at  $z = z \circ [\text{jump in } x \text{ at } z]$

Integrating from 0 to  $b_i$ , get:

$$p_i(b) := \sum_j y_j \bullet [\text{jump in } x_i \text{ at } y_j]$$

**To finish proof** (exercise): verify that auction  $(x, p)$  is truthful if and only if  $x$  monotone.

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## A Competitive Auction

**Theorem:** [Fiat/Goldberg/Hartline/Karlin 02]

There is a randomized auction for  $n$ -bidder  $n$ -item auctions that, for every input  $v$ , has expected revenue at least  $F^{(2)}/4$ .

- works also for  $k \geq 2$  items, see exercises

**Recall:**

$$F^{(2)}(v) := \max_{2 \leq i \leq k} i v_i \quad (\text{assume sorted } v_i\text{'s})$$

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## Subroutine: Profit Extractor

**Given:** (truthful) bids  $v$  + revenue target  $R$ :

- initialize  $S = \text{all bidders}$
- while there is an  $i$  in  $S$  such that  $v_i < R/|S|$ :
  - remove such a bidder from  $S$
- return final set  $S$  and charge all winners (if any) a price of  $p = R/|S|$

**Note:** allocation rule is monotone; prices are correct ( $p = \min \text{bid s.t. a winner still wins}$ )

- $\Rightarrow$  truthful by Myerson's Lemma

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## Profit Extractor (con'd)

**Claim:** ProfitExtract has revenue  $R$  if there is a common posted price that extracts  $R$ ; and has revenue 0 otherwise.

**Proof Sketch:** 2nd statement is clear (ProfitExtract only uses common posted prices).

For 1st statement: suppose common posted price  $p$  works, define  $T = \{ i \mid v_i \geq p \}$ . All such bidders can pay  $R/|T|$ . Inductively, no bidder of  $T$  ever gets deleted.

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## The RSPE Auction

- collect (truthful) bid  $v$
- randomly partition  $v = (x, y)$   
[each bidder placed 50%/50%, independently]
- let  $R_1 = \text{max revenue from } x \text{ via common posted price}$ ;  
 $R_2 = \text{max revenue from } y \text{ via common posted price}$
- ProfitExtract( $x$ ) with revenue target  $R_2$
- ProfitExtract( $y$ ) with revenue target  $R_1$

**Example:**  $n = 2$ ,  $v = (1, 1/2)$

- $F^{(2)}(v) = 1$
- expected revenue of RSPE =  $1/2(1/2 + 0) = 1/4$

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## The RSPE Auction

**Claim #1:** RSPE is a truthful auction.

**Proof sketch:** Say bidder  $i$  part of  $x$ .  $i$  can't change  $R_2$ . For  $i$ , RSPE is same as ProfitExtract( $x$ ,  $R_2$ ), where truthful bidding is optimal.

**Claim #2:** RSPE's revenue is at least  $\min\{R_1, R_2\}$ .

**Proof :** E.g., if  $R_1 \leq R_2$ , ProfitExtract( $y$ ,  $R_1$ ) will successfully extract revenue  $R_1$ .

- recall key property of ProfitExtract subroutine

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## The Final Lemma

**Claim #3:** For all inputs  $v$ ,  $E[\min\{R_1, R_2\}] \geq F^{(2)}/4$ .

- expectation is over the random split  $v=(x,y)$
- recall  $F^{(2)}(v) := \max_{2 \leq i \leq k} i v_i$  (assume sorted  $v_i$ 's)

**Proof :** Fix  $v$ . Let  $i \geq 2$  satisfy  $F^{(2)}(v) = i v_i$ .

Let  $a, b$  = number of top  $i$  bidders in  $x, y$ .

*Note:*  $R_1 \geq a v_i$  and  $R_2 \geq b v_i$

- So: just need  $E[\min\{a, b\}] \geq i/4$ .

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## The Final Lemma (con'd)

**Need to show :** For every  $i \geq 2$ , a random split into  $a, b$  (with  $a+b=i$ ) satisfies  $E[\min\{a, b\}] \geq i/4$ .

**Case  $i = 2$ :**  $\min\{a, b\}$  is either 0 (50% probability) or 1 (50% probability)  $\Rightarrow E[\min\{a, b\}] = 1/2 = i/4$ .

**Case  $i = 3$ :**  $\min\{a, b\}$  is either 0 (25% probability) or 1 (75% probability)  $\Rightarrow E[\min\{a, b\}] = 3/4 = i/4$ .

**For general case:** imagine throwing balls into two urns. Each new pair of balls increases the smaller population by 1 with 50% probability.

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# Key Points of the Day

# From Bayesian to Worst-Case Optimal Auctions

Tim Roughgarden (Stanford)  
[mostly joint work with  
Jason Hartline (Northwestern)]

## Example: Multi-Item Auctions

**Setup:**  $n$  bidders,  $k$  identical goods.

- bidder  $i$  has private “valuation”  $v_i$  for a good
- $v_i$  = maximum willingness to pay

**Design space:** decide on:

- (1) at most  $k$  winners; and (2) selling prices.

**Example:** Vickrey auction.

- top  $k$  bidders win; all pay  $(k+1)$ th highest bid

**Variant:** Vickrey with a *reserve*. [ $\approx$ extra bid by seller]

# Auction Benchmarks

**Goal:** prove results of the form (e.g., for revenue):

***Theorem:** auction  $A$  is (approximately) optimal.*

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# Auction Benchmarks

**Goal:** prove results of the form (e.g., for revenue):

***Theorem:** auction  $A$  is (approximately) optimal.*

**Auction model:** single-round, sealed bid auctions.

- truthful (i.e., truthful bidding  $[b_i=v_i]$  is foolproof)
  - equivalent: selling price to  $i$  independent of  $b_i$

**Fact:** [Myerson 81] these assumptions are “WLOG”.

- “Revelation Principle” + “Revenue Equivalence Thms”

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# The Fixed Price Benchmark

**Solution:** [Goldberg/Hartline//Wright SODA 01]

- define  $\text{OPT}(v) :=$  best *fixed-price* revenue:

$$\text{RB}(v) := \max_{i \leq k} i v_i \quad (\text{assume sorted } v_i \text{'s})$$

**Usual justification:** "seems to work".

- $\alpha$ -competitive auctions exist for small  $\alpha$ 
  - assuming no "dominant bidder"
- no auction has  $\alpha$  smaller than 1 (or even 2.42)

**Question:** is there a fundamental explanation?

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# Bayesian Profit Maximization

**Example:** 1 bidder, 1 item,  $v \sim$  known distribution  $F$

- truthful auctions = posted prices  $p$
- expected revenue of  $p$ :  $p(1-F(p))$ 
  - given  $F$ , can solve for optimal  $p^*$
  - e.g.,  $p^* = 1/2$  for  $v \sim \text{uniform}[0,1]$
- but: what about  $k, n > 1$  (with i.i.d.  $v_i$ 's)?

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# Bayesian Profit Maximization

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  - given  $F$ , can solve for optimal  $p^*$
  - e.g.,  $p^* = 1/2$  for  $v \sim \text{uniform}[0,1]$
- but: what about  $k, n > 1$  (with i.i.d.  $v_i$ 's)?

**Theorem:** [Myerson 81] auction with max expected revenue is Vickrey with above reserve  $p^*$ .

- note  $p^*$  is *independent of  $k$  and  $n$*

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## Proof of Myerson's Theorem

**Given:** a truthful auction  $(x, p)$ , denoting the:

- *allocation rule:*  $v_i$ 's  $\longrightarrow x_i$ 's [who wins]
- *payment rule:*  $v_i$ 's  $\longrightarrow p_i$ 's [who pays what]

**Key Lemma:** characterize expected revenue in terms of "virtual valuations" of the winner:

$$= E_v[\sum_i \varphi(v_i) \cdot x_i(\mathbf{v})]$$

where

$$\text{"virtual valuation"} \longrightarrow \left\{ \varphi(v_i) = v_i - \frac{1-F(v_i)}{f(v_i)} \right. \quad \text{E.g., } \varphi(v_i) = 2v_i - 1 \text{ when } F = \text{Unif}[0,1]$$

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# Proof of Myerson's Theorem

**So far:** expected revenue of any  $(x,p)$ :

$$= E_v[\sum_i \varphi(v_i) \cdot x_i(v)]$$

E.g.,  $\varphi(v_i) = 2v_i - 1$  when  
 $F = \text{Unif}[0,1]$

- to maximize: *for each vector  $v$ , set  $x_i$ 's to maximize sum of virtual valuations.*
  - fine print: need  $F$  to be "regular" to be truthful
- multi-item auctions: award  $k$  items to the top  $k$   $\varphi(v_i)$ 's that are also positive
  - i.e., Vickrey with reserve price  $\varphi^{-1}(0)$  [for all  $k, n$ ]

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## Opt Fixed-Price via Myerson

**Recall question:** meaning of the optimal fixed-price revenue for (non-Bayesian) auctions?

$$RB(v) := \max_{i \leq k} i v_i \quad (\text{assume sorted } v_i \text{'s})$$

**Recall:** "seems to work" (even with apples vs. oranges).

**Myerson:** *for all  $F$ , Vickrey + a reserve is optimal.*

**Corollary 1:** *for all  $F$  and all  $v$ , ex post behavior of optimal auction for  $F$  is to charge a fixed price.*

- namely:  $\max\{\text{reserve price}, (k+1)\text{th highest bid of } v\}$

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# Opt Fixed-Price via Myerson

**Corollary 2:** If auction  $A$  is  $\alpha$ -competitive w.r.t benchmark  $RB$ , then it is *simultaneously competitive with all Bayesian optimal auctions!*

**I.e.:** For every  $F$ , corresponding opt auction  $A_F$ :  
 $A$ 's expected revenue  $\geq (A_F$ 's expected revenue) $/\alpha$

**Proof:** inequality holds for every  $v$ :

$A$ 's revenue on  $v \geq RB(v)/\alpha \geq (A_F$ 's revenue on  $v)/\alpha$

**Interpretation:** ignorance of  $F$  costs only  $\alpha$  factor.

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## From Old to New Results

**So far:** re-interpretation of old results for worst-case profit-maximization in multi-item auctions.

**Next:** new applications [Hartline/Roughgarden 08, 09]

- beyond multi-item auctions
- beyond identical bidders
- novel objectives (will skip, see [HR STOC 08])

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# Analysis Template

**Moral:** Bayesian auction design yields strong worst-case performance benchmarks.

- characterize ex post Bayesian optimal behavior
  - for all distributions of interest, all valuation profiles
- want to simultaneously compete with all such behaviors (on each valuation profile)
- automatic corollary: competitive with expected performance of every Bayesian-optimal auction

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## Beyond Multi-Item Auctions

**Example:**  $n$  bidders (valuations  $v_i$ ), feasible subsets of winners = independent sets of some matroid.

- e.g., spanning trees; multi-item = uniform matroid

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# Beyond Multi-Item Auctions

**Example:**  $n$  bidders (valuations  $v_i$ ), feasible subsets of winners = independent sets of some matroid.

- e.g., spanning trees; multi-item = uniform matroid

**Myerson's Revenue Formula:** given a prior distribution  $F$  (with virtual value  $\varphi$ ), expected revenue of an auction:  $E_v[\sum_i \varphi(v_i) \cdot x_i(\mathbf{v})]$

**To maximize:** given  $\mathbf{v}$ , choose independent set maximizing  $\sum_i \varphi(v_i)$  [e.g., via greedy algorithm]

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## A Prior-Free Benchmark

**So:** ex post behavior of a Bayesian optimal auction:

- choose independent set with max  $\sum_i \varphi(v_i)$

**Equivalent:** the “VCG mechanism” with a common reserve price.

- VCG allocation rule: pick feasible set with max  $\sum_i v_i$

**Upshot:** prior-free benchmark  $RB(\mathbf{v}) := \max$  revenue achievable via VCG with a common reserve.

- [HR]: can be 8-competitive with this benchmark
- randomize between VCG and ProfitExtract

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# More Prior-Free Benchmarks

**Beyond matroids?:** e.g., each bidder wants a bundle of goods, can only allocate each good once.

- the optimal mechanism is complicated

**But:** [Hartline/Roughgarden EC 09] VCG mechanism with a common reserve is a 2-approximation.

- needs somewhat stronger distributional assumption
- offers simple and provably good alternative to the (complex) optimal auction
- justifies VCG + optimal reserve benchmark in general

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# Beyond Symmetric Bidders

**Asymmetric bidders (Bayesian):** different prior  $F_i$  (and corresponding  $\varphi_i$ ) for each bidder  $i$ .

- Myerson's formula:  $E_v[\sum_i \varphi_i(v_i) \cdot x_i(v)]$
- arbitrary  $F_i$ 's  $\Rightarrow$  all prices can arise ex post
- *ordered*  $F_i$ 's  $\Rightarrow$  optimal prices *monotone*
  - "ordered" =  $\varphi_i^{-1}$ 's can be consistently ordered

**Prior-free version:** only know bidder ordering .

- $RB(v) := \max$  revenue via monotone prices
- Open: can you  $O(1)$ -compete with this?

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# Conclusions

**Take-home point:** new template for generating meaningful worst-case auction benchmarks.

- ❑ automatic: simultaneous competitive guarantee with all Bayesian-optimal auctions
- ❑ enables new theorems for money-burning mechanisms, asymmetric allocations and/or bidders

**Open Questions:**

- ❑ thoroughly understand “single-parameter” problems
- ❑ multi-parameter? (e.g., combinatorial auctions)
- ❑ general definitions of “more informed opponent”

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## Bulow-Klemperer ('96)

**Observation:** for every  $F$ ,  $E[\varphi(v_i)] = 0$ .

- proof #1: consider Vickrey with  $k = n = 1$
- proof #2: integrate  $\varphi(v_i) = v_i - (1-F(v_i))/f(v_i)$

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**Corollary** [BK96]: for  $k = 1$ , every  $n \geq 1$ , every  $F$ :

Vickrey's revenue

OPT's revenue

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$\geq$

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- proof #2: integrate  $\varphi(v_i) = v_i - (1-F(v_i))/f(v_i)$

**Corollary** [BK96]: for  $k = 1$ , every  $n \geq 1$ , every  $F$ :

$$\begin{array}{ccc} \text{Vickrey's revenue} & \geq & \text{OPT's revenue} \\ \text{[with (n+1) i.i.d. bidders]} & & \text{[with n i.i.d. bidders]} \end{array}$$

**Interpretation:** small increase in market size more important than running optimal auction.

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# Bulow-Klemperer (Proof)

**Proof idea:**

- OPT's expected revenue [ $n$  bidders]:  
$$E_v[\max \{\max_{i \leq n} \varphi(v_i), 0\}]$$
- Vickrey's expected revenue [ $(n+1)$  bidders]:  
$$E_v[\max \{\max_{i \leq n} \varphi(v_i), \varphi(v_{n+1})\}]$$
- condition on  $\varphi(v_1), \dots, \varphi(v_n)$ , use observation that  $E[\varphi(v_i)] = 0$

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# Intrinsic Robustness of the Price of Anarchy

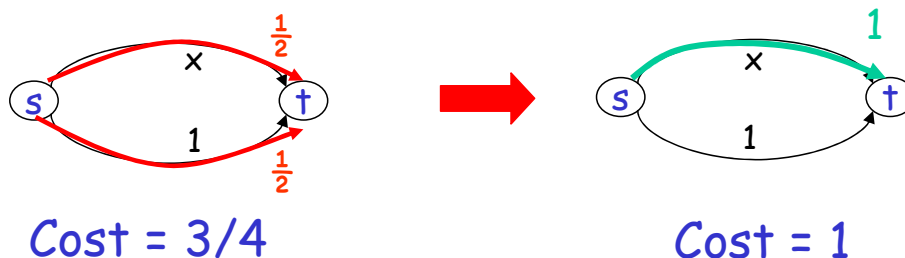
Tim Roughgarden  
Stanford University

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## The Price of Anarchy

**Recall:** price of anarchy of  $a = \frac{\text{obj fn value of worst equilibrium}}{\text{optimal obj fn value}}$

**Example:** POA =  $4/3$  in Pigou's example



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# Key Points for Lecture

- **main definition:** a “canonical way” to bound the price of anarchy (for pure equilibria)
- **theorem 1:** every POA bound proved “canonically” is *automatically far stronger*
  - e.g., even applies “out-of-equilibrium”, assuming no-regret play
- **theorem 2:** canonical method provably yields optimal bounds in fundamental cases

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## Variational Inequalities

**Recall nonatomic variation inequality:**

- if  $f$  is a Nash flow and  $f^*$  is feasible, then

$$\sum_e f_e \cdot c_e(f_e) \leq \sum_e f_e^* \cdot c_e(f_e)$$

**Atomic variational inequality:**

$$\sum_e f_e \cdot c_e(f_e) \leq \sum_e f_e^* \cdot c_e(f_e+1)$$

**Proof:** for each player  $i$ , current cost  $c_p(f)$  only increases from switching to path in  $f^*$

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# Abstract Setup

- $n$  players, each picks a strategy  $s_i$
- player  $i$  incurs a cost  $C_i(s)$

**Important Assumption:** objective function is  
 $\text{cost}(s) := \sum_i C_i(s)$

**Key Definition:** A game is  $(\lambda, \mu)$ -smooth if, for every pair  $s, s^*$  outcomes ( $\lambda > 0$ ;  $\mu < 1$ ):

$$\sum_i C_i(s_i^*, s_{-i}) \leq \lambda \cdot \text{cost}(s^*) + \mu \cdot \text{cost}(s) \quad [(*)]$$

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## Smooth $\Rightarrow$ POA Bound

**Next:** "canonical" way to upper bound POA  
(via a smoothness argument).

- notation:  $s$  = a Nash eq;  $s^*$  = optimal

**Assuming  $(\lambda, \mu)$ -smooth:**

$$\begin{aligned} \text{cost}(s) &= \sum_i C_i(s) && \text{[defn of cost]} \\ &\leq \sum_i C_i(s_i^*, s_{-i}) && \text{[} s \text{ a Nash eq]} \\ &\leq \lambda \cdot \text{cost}(s^*) + \mu \cdot \text{cost}(s) && [(*)] \end{aligned}$$

**Then:** POA (of pure Nash eq)  $\leq \lambda / (1 - \mu)$ .

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# Why Is Smoothness Stronger?

**Key point:** to derive POA bound, only needed

$$\sum_i C_i(s_i^*, s_{-i}) \leq \lambda \cdot \text{cost}(s^*) + \mu \cdot \text{cost}(s) \quad [(*)]$$

to hold in special case where  $s$  = a Nash eq  
and  $s^*$  = optimal.

**Smoothness:** requires (\*) for *every* pair  $s, s^*$   
outcomes.

- even if  $s$  is *not* a pure Nash equilibrium

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## Example Application

**Definition:** a sequence  $s^1, s^2, \dots, s^T$  of outcomes  
is *no-regret* if:

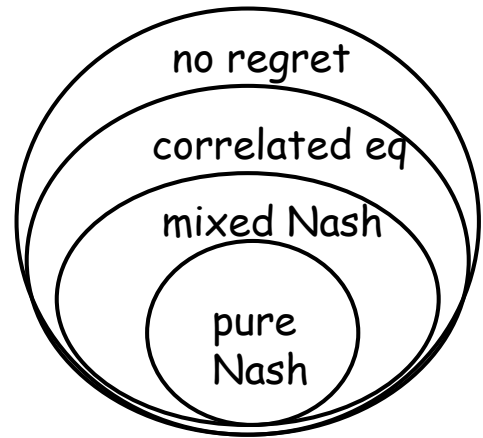
- for each player  $i$ , each fixed action  $q_i$ :
  - average cost player  $i$  incurs over sequence no worse than playing action  $q_i$  every time
  - simple hedging strategies can be used by players to enforce this (for suff large  $T$ )

**Theorem:** in a  $(\lambda, \mu)$ -smooth game, average  
cost of every no-regret sequence at most  
 $[\lambda/(1-\mu)] \times$  cost of optimal outcome.

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# Why Important?

- bound on “price of total anarchy” implies bound of inefficiency of mixed + correlated equilibria
- bound applies even to sequences that don't converge in any sense
  - no regret much weaker than reaching equilibrium
  - [Blum/Even-Dar/Ligett PODC 06],  
[Blum/Hajiaghayi/Ligett/Roth STOC 08]



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## Smooth $\Rightarrow$ POTA Bound

- notation:  $s^1, s^2, \dots, s^T$  = no regret;  $s^*$  = optimal

Assuming  $(\lambda, \mu)$ -smooth:

$$\sum_+ \text{cost}(s^+) = \sum_+ \sum_i C_i(s^+)$$

[defn of cost]

# Smooth => POTA Bound

- notation:  $s^1, s^2, \dots, s^T$  = no regret;  $s^*$  = optimal

Assuming  $(\lambda, \mu)$ -smooth:

$$\sum_t \text{cost}(s^t) = \sum_t \sum_i C_i(s^t) \quad [\text{defn of cost}]$$

$$= \sum_t \sum_i [C_i(s_i^*, s_{-i}^t) + \Delta_{i,t}] \quad [\Delta_{i,t} := C_i(s^t) - C_i(s_i^*, s_{-i}^t)]$$

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# Smooth => POTA Bound

- notation:  $s^1, s^2, \dots, s^T$  = no regret;  $s^*$  = optimal

Assuming  $(\lambda, \mu)$ -smooth:

$$\sum_t \text{cost}(s^t) = \sum_t \sum_i C_i(s^t) \quad [\text{defn of cost}]$$

$$= \sum_t \sum_i [C_i(s_i^*, s_{-i}^t) + \Delta_{i,t}] \quad [\Delta_{i,t} := C_i(s^t) - C_i(s_i^*, s_{-i}^t)]$$

$$\leq \sum_t [\lambda \cdot \text{cost}(s^*) + \mu \cdot \text{cost}(s^t)] + \sum_i \sum_t \Delta_{i,t} \quad [(*)]$$

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# Smooth $\Rightarrow$ POTA Bound

- notation:  $s^1, s^2, \dots, s^T$  = no regret;  $s^*$  = optimal

Assuming  $(\lambda, \mu)$ -smooth:

$$\Sigma_t \text{cost}(s^t) = \Sigma_t \Sigma_i C_i(s^t) \quad [\text{defn of cost}]$$

$$= \Sigma_t \Sigma_i [C_i(s^*_i, s^t_{-i}) + \Delta_{i,t}] \quad [\Delta_{i,t} := C_i(s^t) - C_i(s^*_i, s^t_{-i})]$$

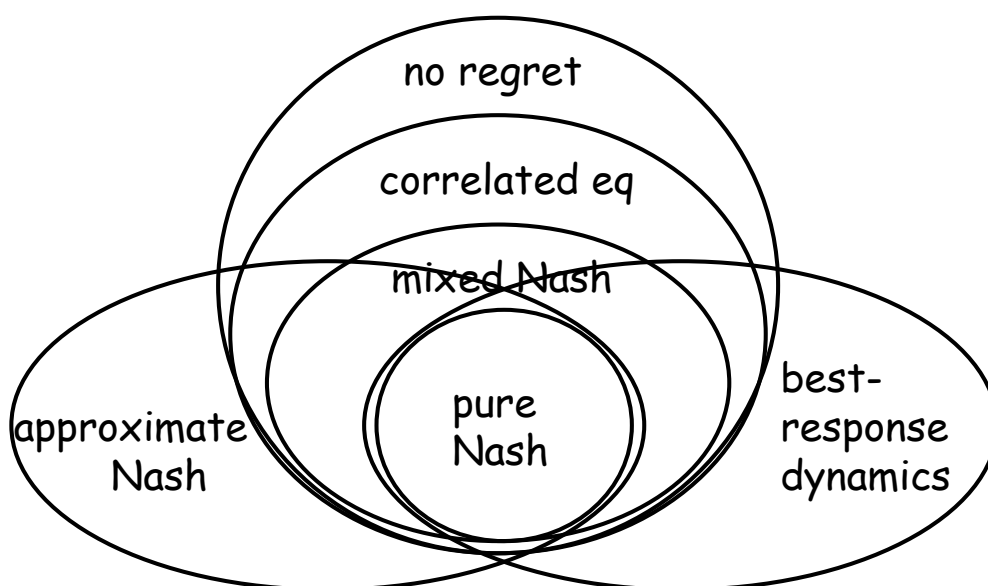
$$\leq \Sigma_t [\lambda \cdot \text{cost}(s^*) + \mu \cdot \text{cost}(s^t)] + \Sigma_i \Sigma_t \Delta_{i,t} \quad [(*)]$$

No regret:  $\Sigma_t \Delta_{i,t} \leq 0$  for each  $i$ .

To finish proof: divide through by  $T$ .

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## Further Applications



**Theorem:** in a  $(\lambda, \mu)$ -smooth game, everything in these sets costs (essentially)  $\lambda/(1-\mu) \times \text{OPT}$ .

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# Some Smoothness Bounds

**Examples:** selfish routing, linear cost fns.

- every nonatomic game is  $(1, 1/4)$ -smooth
  - implicit in [Roughgarden/Tardos 00]
  - less implicit in [Correa/Schulz/Stier Moses 05]
  - implies bound of  $4/3$  (tight even for pure eq)
- every atomic game is  $(5/3, 1/3)$ -smooth
  - follows directly from analysis in [Awerbuch/Azar/Epstein 05], [Christodoulou/Koutsoupias 05]
  - implies bound of  $5/2$  (tight even for pure eq)

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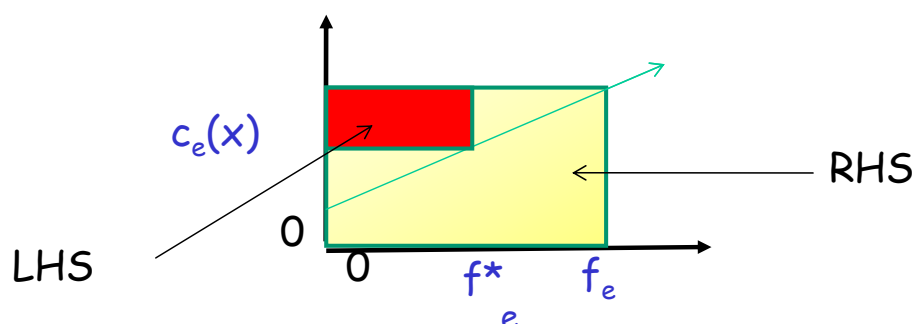
## Geometry of Affine Case

**Assume:**  $c_e(x) = a_e x + b_e$

**Goal:** compare

$$f_e^* \cdot [c_e(f_e) - c_e(f_e^*)] \text{ vs. } f_e \cdot c_e(f_e)$$

**Interesting case:** when  $c_e(f_e) > c_e(f_e^*)$ :



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# A Technical Lemma

## Recall Claim for Atomic Case:

- [Christodoulou/Koutsoupas 05]: for all integers  $y, z$ :  

$$y(z+1) \leq (5/3)y^2 + (1/3)z^2$$
- so:  $ay(z+1) + by \leq (5/3)[ay^2 + by] + (1/3)[az^2 + bz]$   
 - for all integers  $y, z$  and  $a, b \geq 0$
- so:  $\sum_e [a_e(f_e+1) + b_e]f_e^* \leq (5/3) \sum_e [(a_e f_e^* + b_e)f_e^*]$   

$$+ (1/3) \sum_e [(a_e f_e + b_e)f_e]$$
- so:  $C(f) \leq \sum_e f^* \cdot c_e(f_e+1) \leq (5/3)C(f^*) + (1/3)C(f)$

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## Tight Game Classes

**Theorem:** for every set  $C$ , congestion games with cost functions restricted to  $C$  are *tight*.

$$\text{maximum [pure POA]} = \text{minimum } [\lambda/(1-\mu)]$$

congestion games  
w/cost functions in  $C$

$(\lambda, \mu)$ : all such games  
are  $(\lambda, \mu)$ -smooth

optimal  
outcome

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pure correlated  
Nash equilibrium  
mixed no regret  
Nash sequence

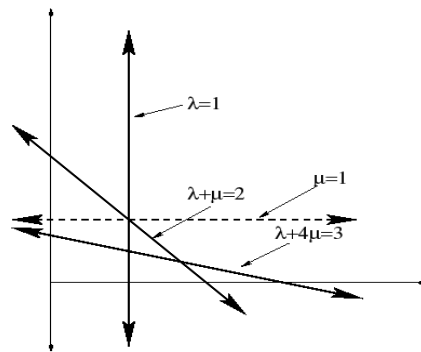
$\lambda/(1-\mu)$

for tightest  
choice of  $\lambda, \mu$

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# First Main Proof Step

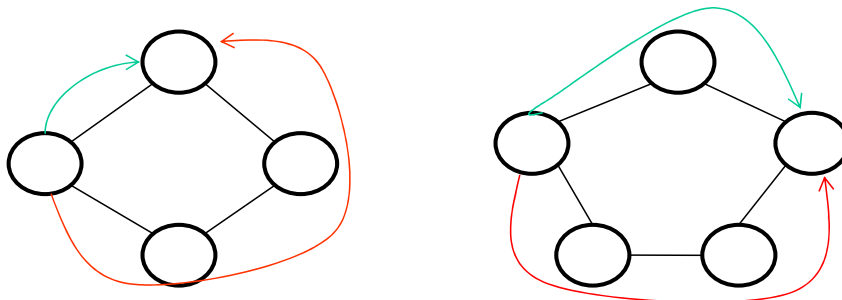
- Step 1:** characterize optimal smoothness parameters  $\lambda, \mu$  as vertex of a 2-D polyhedron
- intersection of halfplanes of the form
$$yc(z+1) \leq \lambda \cdot c(y)y + \mu \cdot c(z)z$$
for all integers  $y, z$  and cost fns  $c \in \mathcal{C}$



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# Second Main Proof Step

- Step 2:** exhibit example with  $POA = \lambda/(1-\mu)$
- use two "parallel cycles" (one per tight halfplane)
  - each player has "short" and "long" strategy
    - each strategy uses resources of *both* cycles



- OPT = all use short strategies;
- worst Nash = all use long strategies

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# Corollaries

**Corollary 1:** first characterization of “universal worst-case congestion games” in the atomic case.

- analog of “Pigou-like (2-node, 2-link) networks are the worst” in nonatomic case [Roughgarden 03]
- here: “2 parallel cycles always suffice”
  - and are generally necessary for minimal worst-case examples

**Corollary 2:** first (tight) POA bounds for (atomic) congestion games with general cost functions.

- previous exact bounds for polynomials +w/nonnegative coefficients: [Aland et al 06], [Olver 06]

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## Take-Home Points

- the most common way of proving POA bounds automatically yields a much more robust guarantee
- and this technique often gives tight bounds
- **future work:** characterize tight game classes (where smoothness gives optimal POA bounds, even for pure NE)

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